CORPORATE FACT SHEET



General

- The largest omnichannel retail platform in Latin America with offerings in home improvement, supermarkets, malls, E-commerce, lifestyle & fashion, and banking
- Fifth in the global ranking for the retail category and in the top 2%
- The only Chilean company included in four sustainability indices: World, Emerging Markets. MILA and Chile.
- Falabella Physical Retail operates and services more than 510 retail stores and 46 shopping centres in 7 countries in Latin America
    - MUS$ 11,986 gross sales of department stores home improvement supermarkets
- Falabella's home improvement segment includes 6 companies- Sodimac Home centre, Sodimac Constructor, Imperial, Dicico, Sodimac Dicico, Maestro
    - +60 Private labels and exclusive brands
    - 111 click & collect points
    - 11 regional distribution centres
    - main commercial company for construction materials and articles for home improvement in Latin America
- Falabella retail stores:
    - Presence in Chile Peru, Argentina, Colombia, Uruguay, Brazil and Mexico
    - +34 private labels and exclusive brands
    - 206 click & collect points
    - 28 regional distribution centres
- 2 Retailtainment companies- Mallplaza and Falabella Inmobiliario with shopping centres in Chile, Peru and Colombia
    - 2.4 Mn m^2 Total GLA
    - 46 shopping centres
    - +390 Million Visits to our shopping centres
    - +79% EBITA Margin Mallplaza LTM

FALABELLA

- Falabella Financiero, the banking vertical of Falabella, is the largest issuer of credit cards in Chile and Peru
    - Mn US$ 1,556 financial business revenue
    - Mn US$ 6,662 gross loan portfolio
    - MUS $ 2,625 TPV
    - +745,000 fully online credit cards opened
    - 59% loans digitally generated
- Falabella Marketplace, Linio is present in 5 Latin American countries
    - Potential audience of more than 250 million among Mexico, Argentina, Chile, Colombia and Peru
    - Wide range of products from more than 6000 sellers
    - MUS$ 3,504 Total GMV
    - 14,000 sellers in our marketplace
    - MUS$ 700 3P GMV
    - +8 million SKUs
    - 37.6 MM of orders shipped
    - 43% interest of our app in Chile
- Headquartered in Santiago, Chile

Our Businesses

Falabella Retail

+60 Private labels and exclusive brands	111 click and collect points	11 regional distribution centres
Total Stores: 111	Total Sales Area 735,349 M^2	Total Sales 3,715 MM US$

Chile

Stores	Sales Area	Sales
47	327209 M^2	2074 MM US$

Peru

Stores	Sales Area	Sales
29	174,770 M^2	869 MM US$

Columbia

Stores	Sales Area	Sales
25	176,236 M^2	567 MM US$

Argentina

Stores	Sales Area	Sales
10	57,134 M^2	205 MM US$

Home Improvement

1 Sodimac Homecenter	2 Sodimac Constructor	3 Imperial
4 Dicico	5 Sodimac Dicico	6 Maestro

+34 Private labels and exclusive brands | 206 click & collect points | 28 regional distribution centres

FALABELLA

Total

Stores	Sales Area	Sales
252	1,844,879 M^2	5,443 MM US$

Chile

Stores	Sales Area	Sales
89	770,851 M^2	2954 MM US$

Peru

Stores	Sales Area	Sales
54	362,128 M^2	894 MM US$

Columbia

Stores	Sales Area	Sales
40	386,256 M^2	1,127 MM US$

Argentina

Stores	Sales Area	Sales
9	94,073 M^2	130 MM US$

Brazil

Stores	Sales Area	Sales
53	172,112 M^2	130 MM US$

Uruguay

Stores	Sales Area	Sales
3	24,849 M^2	61 MM US$

Mexico

Stores	Sales Area
3	34,610 M^2

Supermarkets

Tottus

Hiperbodega Precio Uno

+19 Private Labels and Exclusive Brands | 90 Min Delivery in Santiago, Chile | 4 distribution Centres in the region

Total

Stores	Sales Area	Sales
141	473,414 M^2	1,896 MM US$

Chile

Stores	Sales Area	Sales
68	223,151 M^2	1,064 MM US$

Peru

Stores	Sales Area	Sales
73	250,263 M^2	883 MM US$

Falabella Financiero

1 CMR

2 Banco Falabella

3 Seguros Falabella

4 CF Seguros de Vida

Mn US$ 1.556 FINANCIAL BUSINESS REVENUE
Mn US$ 6.312 GROSS LOAN PORTFOLIO
52% SALE OF FINANCIAL PRODUCTS IN DIGITAL CHANNELS
Total # Credit Cards with Balance- 5,277,524

FALABELLA

Chile

NPL	No. of Credit Cards with Balance
2.8%	2,789,129

Peru

NPL	No. of Credit Cards with Balance
2.3%	1,073,815

Colombia

NPL	No. of Credit Cards with Balance
2.3%	1,023,084

Argentina

NPL	No. of Credit Cards with Balance
4.1%	391,496

Retailtainment

Mallplaza

Falabella Inmobiliario

2.104.000- Total GLA
+982.000- M2 Of Additional GLA In Free Standing
+390- Million Visits To Our Shopping Centers
+ 79%- EBITDA Margin Mallplaza Ltm

Chile

#Shopping Centres Mallplaza	GLA	#Shopping centres Open Plaza	GLA
17	1,372,000	9	203,000

Peru

#Shopping Centres Mallplaza	GLA	#Shopping centres Open Plaza	GLA
3	204,000	11	316,000

Columbia

#Shopping Centres Mallplaza	GLA
2	76,000

Linio

Our Physical-Digital Ecosystem:

Physical Retail: (department stores, home improvement and supermarkets)

510 stores

- 103 department stores (Falabella)
- 252 home improvement stores (Sodimac)
- 155 supermarkets (Tottus)

46 shopping centres (Mallplaza)

GLA 2.4 milllon m2

1,570,795 m2 of logistics infrastructure

E-commerce:

- Total GMV- MUS$ 3,504
- Total Sellers in our marketplace- 14,000 sellers
- 3P GMV- MUS$ 700
- SKUs- +8 million
- Total Orders Shipped- 37.6 MM
- 43% interest in our app in Chile

Digital Banking and Fintech

- Loan Portfolio- MUS$ 7,307
- TPV- MUS$ 2,625
- Fully online credit card openings- +745,000
- Digitally originated loans- 59%